

YOUR REF :

MOSCOW

RUSSIAN FEDERATION

QUOTATION/ORDER. V3251

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CURRENCY : EUR

Part N°	Qty	Description	Prices in EUR
BAT019M02	1.0	ORANA 44 MAESTRO Tariff Code : 89039110	345 000.00
STD019ELE	1.0	Electronic including: Log, speedo, depth sounder, anemometer (wind speed and direction).	
STD019INV	1.0	Standard according to inventory	
STD019VOI	1.0	Full-battened mainsail , Furling genoa.	
STD019ZEQ	1.0	12V Fridge system , electrical windlass, 2 Davits for dinghy, VHF aerial, Hot water, Solarium.	
OPT019120	1.0	Lazy bag	1 234.00
OPT019125	1.0	Genaker	3 909.00
OPT019145	1.0	Bowsprit and gear for genaker	4 184.00
OPT019161	1.0	2 VOLVO 40HP engines	1 809.00
OPT0191822	1.0	3-blade folding props /40hp	1 901.00
OPT019209	1.0	Windlass controls at helm station	292.00
OPT019211	1.0	1 Electric winch at helm station	3 062.00
OPT019222A	1.0	Protection for helm station	1 954.00
OPT019222B	1.0	Bimini top : sides and back parts	2 300.00
OPT019227	1.0	Exterior window blinds for salon	969.00
OPT019235	1.0	Cockpit cushions	1 391.00
OPT019260	1.0	Antifouling, primary epoxy	2 200.00
OPT019296	1.0	Electric davit winch	1 687.00
OPT019299	1.0	Boat name	150.00
OPT019301	1.0	Freezer 12V 90L	1 452.00
OPT019315	1.0	Microwave 12V / 20L	1 132.00
OPT019322	1.0	Washing machine for Maestro version	1 560.00
OPT019339	1.0	Lock safe	1 110.00
OPT019346	1.0	Mosquito net for salon and cabins	663.00
OPT019347	1.0	Salon curtains (front and aft)	2 797.00
OPT019353	1.0	Forepeak deck hatch at starboard	502.00
OPT019354	1.0	Complete fitting out port forepeak	2 500.00
OPT019410	3.0	Holding tank for 1 head	3 000.00
OPT019426	1.0	Hot/cold water deck shower	296.00
OPT019433	1.0	Additional electric freshwater pump	463.00
OPT019440	1.0	Outside sea water outlet	578.00
OPT019531	4.0	Waterproof exterior 12V outlet Standard outlet inside 1 add outside 4 add inside	504.00
OPT019535	5.0	12V fan 2 in the saloon 1 in each cabin	735.00
OPT019550	1.0	220V main system with cab outlets	2 336.00
OPT019562	1.0	9 KW 220V 50Hz genset	13 565.00

Fountain Pajot

C A T A M A R A N S

YOUR REF :

MOSCOW

RUSSIAN FEDERATION

QUOTATION/ORDER. V3251

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CURRENCY : EUR

Part N°	Qty	Description	Prices in EUR
OPT019582	1.0	Full boat Air conditioning	26 749.00
OPT019592	1.0	Complete heating system	12 493.00
OPT019620	1.0	E-Pack V2 : Autopilot,GPS,VHF	5 886.00
OPT019690	1.0	Radio / CD sound system / MP3 4 Sp.	920.00
OPT019695	1.0	TV / radio antenna	929.00
OCL019	1.0	Remote control autopilot	
OCL019	1.0	Electronic according to POCHON quote n° 14988 dated 06/03/2009	22 896.35
OCL019	1.0	Orana model	
SRV019102	1.0	Multiple exportation	440.00
SRV019311	1.0	Commissioning in La Rochelle	6 276.00
SUB TOTAL			481 804.35

Fountain Pen

C A T A M A R A N S

MOSCOW

RUSSIAN FEDERATION

INVOICE : CD4765
ORDER : V3251

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INVOICE DATE : 17/03/2009
YOUR REF :

Part N°	Qty	Description	Net Price
OCL019	1.0	Additional electronic according to Pochon's quote n° 15048 dated 13/03/2009	9 630.47
OCL019	1.0	Support for the batteries	400.00
Sub TOTAL			10 030.47
Made in FRANCE Prices in EUR			TOTAL WITHOUT V.A.T. 10 030.47
			VAT (0.00 %) 0.00
Payment : According to specific agreement			INVOICE TOTAL 10 030.47

ORANA 44 n° FR FPA 19049 L8 09

Exportation sur la Russie selon Article 262 I du CGI



Devis client n° 15048

Client

95117100

Date

13/03/2009

Avenue Michel Crépeau

17000 LA ROCHELLE

Tél : -0033- 0546413053

Fax : -0033- 0546505857

Devis créé par :

DY:DUCHASTENIER

Références :

ORANA N° 49 COMPLEMENT

SA FONTAINE PAJOT

ZONE INDUSTRIELLE

17290 AIGREFEUILLE

POCHON LA ROCHELLE

Référence	Réf. Client	Désignation	Qté.	P.U. HT	P.U. HT NET	Montant H.T.
105185		IRIDIUM MOTOROLA 9555	1,00	1 496,66	1 496,66	1 496,66
101327		FIXED ANTENNA WITHOUT CABLE PR0062	1,00	250,00	250,00	250,00
105063		STAINLESS STEEL SUPPORT FOR TV ANTENNA V9173	1,00	52,09	52,09	52,09
104380		ANTENNA CABLE IRIDIUM 10M LMR 195 WITH PLUG	2,00	140,00	140,00	280,00
199000		ASSEMBLY KIT	1,00	125,00	125,00	125,00
104503		USB PLUG AB + CAP + CABLE 1.80m	1,00	21,64	21,64	21,64
104536		USB CABLE 2.0 TYPE A/B 1.8M REF MC922AB- 1.8M	1,00	2,90	2,90	2,90
199000		LABOUR COST	1,00	462,00	462,00	462,00
		Sous-total	9,00			2 690,29
199005		BATTERY IN MOTOR COMPARTMENT STARBOARD VARTA BATTERY REF. 963 051 000 3100 J12T BARREAU	2,00	580,64	580,64	1 161,28
199005		STRATIFICATION SUPPORT MADE BY SHEAPYARD	1,00	220,00	220,00	220,00
199000		ASSEMBLY KIT CABLES TERMINAL	1,00	507,20	507,20	507,20
		Sous-total	4,00			1 888,48
104377		SOLAR PANEL MONOCRISTALLIN 12V 100W SP100	4,00	640,00	640,00	2 560,00
103517		SOLAR REGULATOR LCD 12/24V 30A	1,00	180,00	180,00	180,00
199005		STAINLESS STEEL SUPPORT	1,00	720,00	720,00	720,00
199000		LABOUR COST	1,00	556,70	556,70	556,70
		Sous-total	7,00			4 016,70
105046		CARD FOR NAVNET 3D FURUNO AREA CARD MSMAP 3D RASTER FOR NAVNET 3D R31P-MAP	1,00	335,00	335,00	335,00
105046		AREA CARD MSMAP 3D RASTER FOR NAVNET 3D R34P-MAP	1,00	335,00	335,00	335,00
105184		AREA CARD MSMAP 3D VECTEUR FOR NAVNET 3D V33MAP1.2	1,00	365,00	365,00	365,00
		Sous-total	3,00			1 035,00
THIS PRICE OFFER IS AVAILABLE 30 DAYS						
Tél. 0 609 828 380 Email yduchastenier@pochon.com						
Waiting for your answer - Regards						
Yves DUCHASTENIER Directeur Commercial						

Bases HT	Taux	Montant TVA
9 630,47		

Total H.T.	9 630,47
Total T.V.A.	0,00
Total T.T.C.	9 630,47
Acompte versé	0,00
Net à payer	9 630,47

Montants en EUR

Fountain Pajot

C A T A M A R A N S

MOSCOW

RUSSIAN FEDERATION

INVOICE : PR130677 Page 1 / 1 INVOICE DATE : 26/03/2009
ORDER : V3251 YOUR REF : ORANA 44 n°FRFPA19049L809

Part N°	Qty	Description	Net Price
OPT019710	1.0	MP6 Container life raft	1 795.00
OCL019	1.0	Additional electronic according to Pochon's quote n° 15154 dated 26/03/2009	3 677.23
Sub Total			5 472.23
Total without V.A.T.			5 472.23
VAT (0.00 %)			0.00
Invoice Total			5 472.23

Made in FRANCE

Prices in EUR

Payment : According to specific agreement

ORANA 44 n° FR FPA 19049 L8 09

Exportation sur la Russie selon Article 262 I du CGI


Devis client n° 15154

Avenue Michel Crépeau

17000 LA ROCHELLE

Tél : -0033- 0546413053

Fax : -0033- 0546505857

Client

95117100

Date

26/03/2009

Devis créé par :

DY:DUCHASTENIER

Références :

ORANA N° 49 FAX 30 + PANNEAU

SA FONTAINE PAJOT
ZONE INDUSTRIELLE

17290 AIGREFEUILLE

POCHON LA ROCHELLE

Référence	Réf. Client	Désignation	Qté.	P.U. HT	P.U. HT NET	Montant H.T.
		OFFER PRICE IN COMPLEMENT OF 15048				
104377		SOLAR PANEL MONOCRISTALLIN 100W SP100	2,00	640,00	640,00	1 280,00
199005		SUPPORT MODIFICATION FOR 4 PANELS	1,00	150,00	150,00	150,00
199000		LABOUR COST IN COMPLEMENT	1,00	220,00	220,00	220,00
		<i>Sous-total</i>	4,00			1 650,00
100448		FAX 30 RECEPTOR METEO FAX/NAVTEX WITHOUT ANTENNA	1,00	1 095,32	1 095,32	1 095,32
100407		ACTIVE ANTENNA FAX5 WITHOUT WHIP	1,00	409,70	409,70	409,70
100200		ANTENNA WHIP LORAN ACTIVE 2.70 MA291B00	1,00	42,78	42,78	42,78
100209		BALL JOINT IN METAL 1 MR45	1,00	57,81	57,81	57,81
104894		CABLE NETWORK 10M NAVNET 3D 000.167.177	1,00	421,62	421,62	421,62
		<i>Sous-total</i>	5,00			2 027,23
		THE PRICE OFFER IS AVAILABLE 30 DAYS				
		Tél. 0 609 828 380 Email yduchastenier@pochon.com				
		Waiting for your answer - Regards				
		Yves DUCHASTENIER Directeur Commercial				

Bases HT	Taux	Montant TVA
3 677,23	19,60	720,74

Montants en EUR

Total H.T.	3 677,23
Total T.V.A.	..
Total T.T.C.	..
Acompte versé	0,00
Net à payer	